



PRESS RELEASE

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FOR IMMEDIATE RELEASE

Capgemini Deploys Crossroads' StrongBox Enterprise LTFS Archive

AUSTIN, TX – December 6, 2011 – Crossroads Systems, Inc. (NASDAQ: CRDS) shipped StrongBox®, its online all-the-time, non-proprietary and fully portable data vault for long-term data retention, to Capgemini, one of the world's foremost providers of consulting, technology and outsourcing services.

With more than 115,000 people in 40 countries, Capgemini, together with its clients, creates and delivers business and technology solutions that fit their needs and drive results. Capgemini deployed StrongBox in its Netherlands data center to archive data for one of the largest department stores in the country, which serves as one of Capgemini's most prevalent customers in the region.

Easily integrated into their existing file-based applications, StrongBox replaced the customer's outdated and limited optical archive system. StrongBox expanded Capgemini's managed data vaulting services and SAP archives, while also now empowering a new Capgemini archival service.

"Compared to other available alternatives, StrongBox clearly provided the most compelling pricing per gigabyte, while also offering a new set of 'always online' capabilities that have the potential to greatly expand our archiving services," said Frank Huiskes, global CTO of Infrastructure Transformation Services at Capgemini. "With reliability and cost as its most appealing attributes, StrongBox provides us with brand new ways to manage both our clients' long-term data and our own."

Rob Sims, president and CEO of Crossroads Systems, commented: "Following the announcement of StrongBox general availability, we are pleased to work with a renowned company such as Capgemini to

offer ground-breaking archive solutions that greatly expand the possibilities of how tier 3 data is managed using the LTFS standard. Customer wins such as this highlight our partners' and customers' confidence in the new StrongBox solution."

About StrongBox®

StrongBox is a non-proprietary, file-based and fully portable storage solution for long-term data retention. The enterprise-level solution is the first to leverage Linear Tape File System (LTFS) technology, combining the unparalleled scalability of tape with the speed and accessibility of disk. StrongBox is the industry's most cost-effective answer to ever-growing data storage requirements, seamlessly scaling for today, while future-proofing for tomorrow.

StrongBox presents itself as a standard NAS target with the ability to mount CIFS/NFS shares. No agents, backup software or application modifications are required, and organizations gain a persistent view for all files on tapes stored in the library. StrongBox currently supports both HP and IBM LTO-5 tape drives and libraries. LTO drives and libraries from other manufacturers are currently being qualified. Visit www.crossroads.com/products/strongbox.

About Capgemini

With more than 115,000 people in 40 countries, Capgemini is one of the world's foremost providers of consulting, technology and outsourcing services. The Group reported 2010 global revenues of EUR 8.7 billion. Together with its clients, Capgemini creates and delivers business and technology solutions that fit their needs and drive the results they want. A deeply multicultural organization, Capgemini has developed its own way of working, the Collaborative Business Experience™, and draws on Rightshore®, its worldwide delivery model. Visit www.capgemini.com.

About Crossroads Systems

Crossroads Systems, Inc. (NASDAQ: CRDS) is a global provider of solutions and services that ensure stored data is proactively protected and reliably recovered. Crossroads offers organizations powerful data protection, proactive data security, intelligent storage connectivity, unmatched performance, and significant cost savings. Founded in 1996 and headquartered in Austin, Texas, Crossroads holds more than 100 patents granted and pending and has been honored with numerous industry awards for innovation in data protection and storage. Visit www.crossroads.com.

Important Cautions Regarding Forward-Looking Statements

This press release includes forward-looking statements that relate to the business and future events or future performance of Crossroads Systems, Inc. and involve known and unknown risks, uncertainties and other factors that may cause its actual results, levels of activity, performance or achievements to differ materially from any future results, levels of activity, performance or achievements expressed or implied by these forward-looking statements. Words such as, but not limited to, "believe," "expect," "anticipate," "estimate," "intend," "plan," "targets," "likely," "will," "would," "could," and similar expressions or phrases identify forward-looking statements. Forward-looking statements include, but are not limited to, statements about Crossroads Systems' ability to implement its business strategy, including the transition from a hardware storage company to a software solutions and services provider, its ability to expand its distribution channels, its ability to maintain or broaden relationships with existing distribution channels and strategic alliances and develop new industry relationships, the performance of third parties in its distribution channels and of its strategic alliances, uncertainties relating to product development and commercialization, the ability to obtain, maintain or protect patent and other proprietary intellectual property rights, technological change in its industry, market acceptance of its products and services, future capital requirements, regulatory actions or delays, competition in general and other factors that may cause actual results to be materially different from those described herein. Forward-looking statements in this press release are based on management's beliefs and opinions at the time the statements are made. Crossroads Systems does not intend, and undertakes no duty, to update this information to reflect future events or circumstances.

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