



PRESS RELEASE

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FOR IMMEDIATE RELEASE

Crossroads Systems Announces StrongBox

The Non-Proprietary StrongBox Data Vault Greatly Expands Possibilities for Long-Term Data Storage and Significantly Reduces Archiving Costs

Austin, Texas – November 15, 2011 – Crossroads Systems, Inc. (NASDAQ: CRDS) will begin shipping StrongBox®, an online all-the-time, non-proprietary and fully portable data vault for long-term data retention, on December 5, 2011. Visit <http://www.crossroads.com/products/strongbox/> for more information and to view a video introducing StrongBox.

StrongBox is the first enterprise-level archive solution that leverages the Linear Tape File System (LTFS) as its storage medium. It incorporates disk for fast file storage and retrieval, and physical tape for cost effective, reliable and long-term storage.

As the industry's most cost-effective, vendor neutral and future-proof data vault, StrongBox presents itself as a standard NAS target with the ability to mount CIFS/NFS shares. Most importantly, it's non-proprietary and allows for fully portable data management. No agents, backup software or application modifications are required, and organizations gain a persistent view for all files on tapes stored in the library.

In an October 6th report written by David Reine, Senior Contributing Analyst at The Clipper Group, he praised StrongBox for its transformative approach to long-term data preservation.

“The Crossroads StrongBox presents a paradigm shift in the use of tape that is cost effective and energy efficient, lowering the TCO of the storage infrastructure for the enterprise,” said Reine. “It separates tape from its legacy relationship with backup applications. By using LTO-5 and LTFS, StrongBox has the capacity, scalability and flexibility required for use as an active archive. If you have a need for a Tier-3 data repository, now is the time to investigate the value of StrongBox.”

Supporting both HP and IBM, the industry-leading providers of LTO-5 tape drives and libraries, StrongBox can easily be deployed throughout industries that rely on long-term data preservation, including government, healthcare imaging, media and entertainment, and research/science sectors. LTO drives and libraries from other manufacturers are currently being qualified as well.

A summary of StrongBox’s benefits:

- Online All-the-Time
Tape is transformed into an online all-the-time, easily accessible file system. Multiple access points can engage StrongBox simultaneously and will be presented with a unified, persistent view of the data vault. StrongBox minimizes IT dependency and allows users to experience real-time, online access.
- Vendor Neutral
Vendor lock-in is eliminated, allowing organizations to take back control of their data with this non-proprietary archive solution. Tape media written by StrongBox is readable in any LTFS compatible drive or system. No agents, no applications, and no proprietary software means you control your data today and future-proof it for tomorrow.
- Data Mobility
Data is easily shared with affiliates, moved to a secondary site, or accessed from any LTFS supported vendor system. Due to the open standard of LTFS, terabytes of information can be moved and managed via tape cartridge – freeing up expensive network bandwidth while retaining online accessibility to your data.
- Self Healing
StrongBox ensures data is available to meet critical business requirements by proactively monitoring and reporting on the health of data and drives. It automatically detects media/drive degradation and copies files, healing your archive and preserving data policies. StrongBox also auto-migrates files to newer drive technology and media without sacrificing the files’ online accessibility.
- Optimized Performance
StrongBox harnesses the reliability and economy of tape with the accessibility of disk to achieve up to a 90 percent cost reduction for file-based storage. Disk caching and buffering expedites the data archive and retrieval process on low cost, highly reliable tape media. Flexible policies and configurations provide optimized access to data and minimize total cost of ownership for an online all-the-time data archive.
- Seamless Scalability

Data grows exponentially – budgets don't. Organizations can now invest in a cost-effective solution that seamlessly scales as their archive grows from 500,000 files to 5 billion. New devices will be automatically detected and organically integrated, scaling to high capacities while keeping total cost of operations low. The complexity of traditional tape-based solutions is replaced with the simplicity of file-based NAS storage.

Rob Sims, president and CEO of Crossroads Systems, commented: "StrongBox shatters the perception that an archive infrastructure will forever remain proprietary, inflexible, high maintenance and expensive. It unlocks the possibilities of how to manage long-term data, and does so while dramatically reducing archive costs and arming organizations with the power to make their own data archive decisions. Proprietary archive systems and vendor lock-ins can be a thing of the past. With StrongBox, your data can now be alive in the archive. That's something that nearly all organizations can welcome with open arms."

For more information on StrongBox, visit <http://www.crossroads.com/products/strongbox/>.

About Crossroads Systems

Crossroads Systems, Inc. (NASDAQ: CRDS) is a global provider of solutions and services that ensure stored data is proactively protected and reliably recovered. Crossroads offers organizations powerful data protection, proactive data security, intelligent storage connectivity, unmatched performance, and significant cost savings. Founded in 1996 and headquartered in Austin, Texas, Crossroads holds more than 100 patents granted and pending and has been honored with numerous industry awards for innovation in data protection and storage. Visit www.crossroads.com.

Important Cautions Regarding Forward-Looking Statements

This press release includes forward-looking statements that relate to the business and future events or future performance of Crossroads Systems, Inc. and involve known and unknown risks, uncertainties and other factors that may cause its actual results, levels of activity, performance or achievements to differ materially from any future results, levels of activity, performance or achievements expressed or implied by these forward-looking statements. Words such as, but not limited to, "believe," "expect," "anticipate," "estimate," "intend," "plan," "targets," "likely," "will," "would," "could," and similar expressions or phrases identify forward-looking statements. Forward-looking statements include, but are not limited to, statements about Crossroads Systems' ability to implement its business strategy, including the transition from a hardware storage company to a software solutions and services provider, its ability to expand its distribution channels, its ability to maintain or broaden relationships with existing distribution channels and strategic alliances and develop new industry relationships, the performance of third parties in its distribution channels and of its strategic alliances, uncertainties relating to product development and commercialization, the ability to obtain, maintain or protect patent and other proprietary intellectual property rights, technological change in its industry, market acceptance of its products and services, future capital requirements, regulatory actions or delays, competition in general and other factors that may cause actual results to be materially different from those described herein. Forward-looking statements in this press release are based on management's beliefs and opinions at the time the statements are made. Crossroads Systems does not intend, and undertakes no duty, to update this information to reflect future events or circumstances.

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