



Press Release

Press Contacts:

Anyck Turgeon
Crossroads Systems
aturgeon@crossroads.com
512.928.7006

Matthew Zintel
Zintel Public Relations
matthew.zintel@zintelpr.com
310.574.8888

FOR IMMEDIATE RELEASE

Crossroads Systems Signs Strategic Partnership with Fujifilm Recording Media U.S.A. Inc.

Fujifilm, the World's leading Provider of Data Tape Media , Offers Professional Tape Services Powered by Crossroads' Award-Winning ReadVerify Appliance Technology

New Fujifilm Tape Services Exponentially Reduce Data Storage Costs and Ensure Recovery of Enterprise Data

Austin, Texas – June 01, 2009 – Crossroads Systems, Inc. (symbol: CRDS), a global leading provider of solutions to connect, protect, secure and restore data, today announced that Fujifilm Recording Media U.S.A. Inc's USA Commercial sales and technical support teams will deploy the Crossroads ReadVerify Appliance (RVA) to comprehensively monitor data backup environments. The two companies signed a partnership that greatly expands Crossroads RVA's presence through Fujifilm's national network of partners and extensive customer base.

The partnership with Fujifilm serves as a significant growth opportunity for Crossroads, as Fujifilm offers consistent sales successes, especially as the leader in the worldwide tape market. Specializing in supporting clients with large backup environments, Fujifilm's sales and technical support teams can now provide organizations with professional tape environment services using the RVA's powerful monitoring capabilities – enabling organizations to maximize their current infrastructure, reduce their operational storage costs, and ensure the recovery of their data stored on tapes.

Fujifilm's tape environment services act as a powerful set of eyes that track a library environment for any critical events or conditions. Comprehensive reports and early warnings to serious conditions allow corrective actions to be scheduled before the situation becomes critical. Services include:

- **Tape Environment Analysis** – Provides real-time data collection, including I/O performance, drive usage, data packets and drive/media errors. The analysis also includes multi-sample data store, trend analysis, and error correlation. All information is included in a professional report that offers an executive summary for risks, efficiency, system health and areas of cost savings, as well as actionable recommendations.
- **Library Monitoring & Alert Service** – Provides library environment visibility, including critical events from tape drives, as well as library-drive-tape interactions and conditions. Alerts also offer critical-, cautionary-, concern- and informational-level notices. Directive recommendations include possible root causes of triggers and focused information for troubleshooting. All functions allow tapes to remain the library, with data never leaving the tape drive.

- **Archive Verification Service** – Provides offline validation of archives with no load on backup/applications servers or primary disk systems. Offering full reporting on media that includes overall media summation and individual media review, the service is policy or schedule based, with tape pools available to select media for verification. A consumption based service, each media verified consumes a license.

"Fujifilm is confident that CIOs, data center personnel and business end users within its customer base will highly value its professional tape environment services powered by Crossroads' RVA," said Peter Faulhaber, Senior vice president of sales and marketing for Fujifilm Recording Media U.S.A. "The benefits of our new Tape Environment Analysis and monitoring service are clear – Fujifilm provides its customers with actionable reports to maximize efficiencies, reduce costs and prevent catastrophic data backup failures."

"Crossroads is pleased to announce its partnership with Fujifilm," said David Cerf, executive vice president of business and corporate development at Crossroads Systems. "The level of insight RVA provides is an industry first. Fujifilm's deployment of RVA and its accompanying professional services underscore our innovation and industry leadership, helping Fujifilm's clients throughout North America reduce costs, improve performance and ensure data protection for their vital backup environments."

About FUJIFILM

FUJIFILM Recording Media U.S.A., Inc. is the US-based manufacturing, marketing and sales operations of professional broadcast video and data tape recording media for FUJIFILM Corporation. The company provides broadcast and data center customers and industry partners with a wide range of unique data center accessories, value-added services and programs. Based on a history of thin-film engineering and magnetic particle science such as Fujifilm NANOCUBIC technology, Fujifilm creates breakthrough data storage products. In 2009, Fujifilm announced it had surpassed the 50 million milestone for the number of its LTO Ultrium data cartridges manufactured since introduction, highlighting the company's leadership and success as a manufacturer of mid-range and enterprise tape media. For more information on FUJIFILM Recording Media products, customers can call 800- 488-3854 or go to www.fujifilmusa.com/tapestorage. To receive news and information direct from Fujifilm via RSS, subscribe free at www.fujifilmusa.com/rss

FUJIFILM Corporation (NASDAQ:FUJI) brings continuous innovation and leading-edge products to a broad spectrum of industries, including electronic imaging, photofinishing equipment, medical systems, life sciences, graphic arts, flat panel display materials, and office products, based on a vast portfolio of digital, optical, fine chemical and thin film coating technologies. The company was among the top 15 companies around the world granted U.S. patents in 2008, employs more than 70,000 people worldwide and in the year ended March 31, 2009, had global revenues of \$24 billion. Fujifilm is committed to environmental stewardship and good corporate citizenship. For more information, please visit www.fujifilmholdings.com.

About Crossroads Systems, Inc.

Headquartered in Austin, Texas, Crossroads Systems is a global leading provider of solutions to connect, protect, secure and restore data. Crossroads (symbol: CRDS) trades over-the-counter on Pink Sheets and posts its financial disclosure reports, press releases and other related documentation on the OTCIQ Web service of the Pink Sheets Web site. Visit www.crossroads.com.

Forward-Looking Statements

This release may include forward-looking statements. The words "believe," "expect," "intend," "plan," "project," "will" and similar phrases as they relate to Crossroads are intended to identify such forward-looking statements. These statements reflect the current views and assumptions of Crossroads and are subject to various risks and uncertainties that could cause actual results to differ materially from expectations.

©2009 Crossroads Systems, Inc. Crossroads and Crossroads Systems are registered trademarks of Crossroads Systems, Inc. All specifications are subject to change without notice.

###