



Press Release

Press Contacts:

Anyck Turgeon
Crossroads Systems
aturgeon@crossroads.com
512.928.7006

Matthew Zintel
Zintel Public Relations
matthew.zintel@zintelpr.com
317.848.8804

FOR IMMEDIATE RELEASE

Crossroads Systems Announces Global Reseller Alliance with Dell Services to Provide Enhanced Data Protection for MEDITECH customers

Austin, Texas – August 11, 2010 – Crossroads Systems, Inc. (symbol: CRDS), a global provider of solutions to connect, protect, secure and restore data, today announced a global reseller alliance with Dell Services.

As healthcare providers recognize the importance of healthcare IT in providing high-quality patient care, a growing number of healthcare organizations worldwide are implementing MEDITECH healthcare information system (HCIS) applications. Dell Services works closely with healthcare organizations to optimize the long-term use of the MEDITECH system and improve healthcare delivery. In fact, Dell has received top recognition in the clinical systems sector. According to Gartner, Dell is ranked #1 for IT Services in the worldwide healthcare market, based on 2009 revenue. The company was also listed in Healthcare Informatics' Top 100 Healthcare IT Companies.

With a growing emergence of patient privacy rights and other compliance requirements, the healthcare delivery landscape is rapidly changing, putting new pressures on IT to include fully-integrated data protection, privacy and security solutions within their MEDITECH environment.

Under this new alliance, MEDITECH customers will be offered Crossroads' products – starting with Crossroads TapeSentry and SPHiNX solutions, which have been certified by Dell Services for MEDITECH, to take advantage of key data protection features such as efficient virtual tape backup, powerful encryption, and replication technologies. These offerings include:

TapeSentry as an appliance solution providing secure tape encryption using a robust key management system.

SPHiNX as a dedicated virtual tape appliance offering optimized data protection and resiliency for Windows server environments.

"Crossroads' solutions continue to attract organizations within highly sensitive industries such as healthcare and finance," said Rob Sims, President and CEO of Crossroads Systems. "Through our reseller alliance with Dell Services, we can extend our reach of the Crossroads' SPHiNX and TapeSentry solutions within clinical environments worldwide – where data privacy, protection and security are of the utmost importance."

"Information Technology is integral to improved patient safety and quality of care. As the HIPAA Act, and more recently, the HITECH ACT attest, safeguarding electronic protected health information must be every healthcare executive's priority. The partnership of Dell Services and Crossroads is uniquely positioned to bring cost-effective, proven data protection solutions to a large segment of the MEDITECH community" said John Ebel, Senior Manager, MEDITECH Solutions Group, Dell Services.

About DELL

Dell Inc. (NASDAQ: DELL) listens to customers and delivers worldwide innovative technology and business solutions they trust and value. Dell Services develops and delivers a comprehensive suite of services and solutions in applications, business process, consulting, infrastructure and support to help customers succeed.

Dell is a trademark of Dell Inc.

About Crossroads Systems

Headquartered in Austin, Texas, Crossroads Systems, Inc. is a leading provider of solutions to connect, protect, secure and restore data. Crossroads (symbol: CRDS) trades over-the-counter on Pink Sheets and posts its financial disclosure reports, press releases and other related documentation on the OTCIQ Web service of the Pink Sheets Web site. Visit www.crossroads.com.

Forward-Looking Statements

This release may include forward-looking statements. The words "believe," "expect," "intend," "plan," "project," "will" and similar phrases as they relate to Crossroads are intended to identify such forward-looking statements. These statements reflect the current views and assumptions of Crossroads and are subject to various risks and uncertainties that could cause actual results to differ materially from expectations.

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