



# Press Release

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## **FOR IMMEDIATE RELEASE**

# **Crossroads Announces New SPHiNX Solution for Data Protection from the Desktop to the Data Center**

*SPHiNX Now Offers Complete Disaster Recovery Capabilities for Any Size Business*

**San Antonio, Texas – October 4, 2010** – Crossroads Systems, Inc. (symbol: CRDS), a global provider of solutions to connect, protect, secure and restore data, today announced general availability of a new SPHiNX product suite that provides organizations with a holistic data protection solution from the desktop to the data center.

Unveiled today at Booth 28 of the COMMON 2010 Fall Conference and Expo in San Antonio, the new SPHiNX greatly expands its reach by offering its data protection capabilities for remote office, corporate and data center needs. Crossroads' SPHiNX now allows organizations to centralize, simplify and consolidate data from desktops and offices to central data centers and disaster recovery sites – reducing expenses, improving efficiency and consolidating tape media usage and backup management.

Prior SPHiNX offerings supported IBM i, AIX and Microsoft. Today's SPHiNX now serves as a complete disaster recovery solution for mid-range servers, open systems and desktop host environments – scaling easily to grow with any size business. As a primary repository for data center backups, SPHiNX can be used as secondary tiered storage for replicated data to meet disaster recovery requirements.

It offers flexible functionality either as a network attached storage (NAS) device, virtual tape drive, autoloader, or virtual tape library (VTL) to ensure rapid, reliable data recovery with reduced data loss and minimal downtime. SPHiNX offers an optional Data Replication Suite, Data Encryption Suite, FileStor-CDP and FileStor-HSM Suites. SPHiNX provides:

- Tapeless Backups - Flexible deployment as a VTL or NAS device for rapid data recovery
- Streamline Backup and Restore Processes - Improved performance, immediate access to stored data
- Seamless Backup Application Integration - Leverage your existing assets, no software or agents to install
- Physical Tape Integration - Archive, disaster recovery and capacity offload
- Built-in Data Reduction - Capacity optimization and network utilization

- Extensible and Scalable - Growth, capacity and system connectivity
- Remote and Branch Office Protection - Offsite data protection, centralized consolidation

"As a Silver Sponsor of this year's COMMON 2010 Fall Conference and Expo, Crossroads is extremely pleased to use this national venue to announce its latest generation of SPHiNX," said Glenn Haley, senior product manager at Crossroads Systems. "With SPHiNX's new support, enhanced performance and replication features, greater capacity and scalability, Crossroads offers an unmatched solution that is easily installed and managed – all while protecting data from the desktop to the data center for complete peace of mind."

**A SPHiNX Customer Case Study: Tuesday, October 5 from 11 a.m. to 12:15 p.m.**

In Texas Ballroom A of the Crowne Plaza Riverwalk San Antonio, Haley and Jason O'Dell of GreenBank offer an in-depth education session covering how SPHiNX helped GreenBank securely back up offsite data allowing for faster restores and improved speed and operation of their IBM Power System. IT managers, storage administrators and anyone responsible for managing and performing backup and recovery operations are welcome to attend. Session objectives include:

- Identify typical issues and challenges faced with today's backup environments.
- Understand what alternatives exist to improve backup and recovery strategies.
- Learn the concepts and benefits of using a virtual tape appliance to improve recovery times and satisfy regulatory compliance requirements.
- Hear from an IBM user on how they combined VTL and encryption to protect and secure offsite data within their banking environment.

For detailed SPHiNX information, visit [www.crossroads.com/Products/SPHiNX.asp](http://www.crossroads.com/Products/SPHiNX.asp).

**About Crossroads Systems**

Headquartered in Austin, Texas, Crossroads Systems, Inc. is a leading provider of solutions to connect, protect, secure and restore data. Crossroads (symbol: CRDS) trades over-the-counter on Pink Sheets and posts its financial disclosure reports, press releases and other related documentation on the OTCIQ Web service of the Pink Sheets Web site. Visit [www.crossroads.com](http://www.crossroads.com).

**Forward-Looking Statements**

*This release may include forward-looking statements. The words "believe," "expect," "intend," "plan," "project," "will" and similar phrases as they relate to Crossroads are intended to identify such forward-looking statements. These statements reflect the current views and assumptions of Crossroads and are subject to various risks and uncertainties that could cause actual results to differ materially from expectations.*

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