



PRESS RELEASE

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FOR IMMEDIATE RELEASE

Crossroads Announces Plans to Launch Archive Product that Ushers in a New Era for Tape

General Availability Scheduled for October 2011

Crossroads to discuss transformative new product during NAB Show and Tape Summit

Austin, Texas – April 11, 2011 – Crossroads Systems, Inc. (symbol: CRDS) today announced plans to launch a new tape-based archive product that leverages the new Linear Tape File System (LTFS) technology. It's designed to address the need for low cost and highly reliable long-term data preservation for both enterprise and SMB organizations.

Beginning today through Friday in Las Vegas, President and CEO Rob Sims and David Cerf, vice president of business development, are scheduled to attend the 2011 NAB Show, an event serving the broadcast and entertainment industry which have significant long-term data storage needs, and Tape Summit 2011, a private event designed to provide comprehensive updates on the current and future state of the tape storage market. Both Sims and Cerf will be available for analyst and end user meetings to discuss the new product's characteristics, feature functionality and demonstrated performance. Additionally, Cerf will be speaking on the new technology at Tape Summit 2011 on Thursday, April 14.

Crossroads' new tape-based archive will be offered through an early adopter program starting in July, with general availability scheduled for October. The new solution will serve as an online archive for tier 3

data (defined as write once and read rarely), presenting itself as disk storage, but incorporating both disk for fast file storage and retrieval, as well as physical tape for cost-effective, long-term capacity storage.

Transformative Technology

Crossroads' product will leverage LTFS technology to usher in a new era for tape. Files can be written directly to tape and read independently of operating systems or ISV applications. This relieves tape of its age long dependency on backup applications to store and retrieve data from tape.

The tape archive solution delivers faster access to data, greater data mobility, and independence from software and hardware constraints. As an enterprise-class digital archive, it provides granular policies, encryption, replication and monitoring capabilities to meet security and business continuity needs.

The caching and performance optimization capabilities will address data access or fast file reads from the tape archive. Mountable as CIFS/NFS file share, providing a persistent network view, and upholding standard file properties and actions, it will offer a Web-based GUI, easy installation and unprecedented scalability – meeting online digital archive needs for an organization of nearly any size.

“Both of the events we’re attending this week are important venues for Crossroads to communicate news of our planned product launch to end users and industry influencers,” Sims said. “As we continue to collaborate with our customer advisory board to enhance product functionality, we’re pleased that the product remains on schedule to meet its July early adopter program dates as well as the October general availability.”

About Crossroads Systems

Crossroads Systems, Inc. (OTC.PK: CRDS) is a global provider of solutions and services that ensure stored data is proactively protected and reliably recovered. Crossroads offers organizations powerful data protection, proactive data security, intelligent storage connectivity, unmatched performance, and significant cost savings. Founded in 1996 and headquartered in Austin, Texas, Crossroads holds more than 100 patents granted and pending and has been honored with numerous industry awards for innovation in data protection and storage. Visit www.crossroads.com.

Important Cautions Regarding Forward-Looking Statements

This press release includes forward-looking statements that relate to the business and future events or future performance of Crossroads Systems, Inc. and involve known and unknown risks, uncertainties and other factors that may cause its actual results, levels of activity, performance or achievements to differ materially from any future results, levels of activity, performance or achievements expressed or implied by these forward-looking statements. Words such as, but not limited to, "believe," "expect," "anticipate," "estimate," "intend," "plan," "targets," "likely," "will," "would," "could," and similar expressions or phrases identify forward-looking statements. Forward-looking statements include, but are not limited to, statements about Crossroads Systems' ability to implement its business strategy, including the transition from a hardware storage company to a software solutions and services provider, its ability to expand its distribution channels, its ability to maintain or broaden relationships with existing distribution channels and strategic alliances and develop new industry relationships, the performance of third parties in its distribution channels and of its strategic alliances, uncertainties relating to product development and commercialization, the ability to obtain, maintain or protect patent and other proprietary intellectual property rights, technological change in its industry, market acceptance of its products and services, future capital requirements, regulatory actions or delays, competition in general and other factors that may cause actual results to be materially different from those described herein. Forward-looking statements in this press release are based on management's beliefs and opinions at the time the statements are made. Crossroads Systems does not intend, and undertakes no duty, to update this information to reflect future events or circumstances.

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