

Crossroads NearEdge ServerAttach™ SA20

Frequently Asked Questions:

What are the key benefits of the Crossroads ServerAttach SA20?

The Crossroads ServerAttach SA20 quickly enables your new or existing SCSI-based servers to access Fibre Channel (FC) storage. Many SCSI servers either have no FC option available or, if they do, require costly upgrades to the operating system (OS) and applications. The SA20 removes the need to upgrade servers, thus minimizing server downtime for installation.

The ServerAttach SA20 is easy to implement and for most installs requires no HBA hardware, driver software, or kernel modifications. A simple user interface further shortens the installation process into several easy steps. It allows for the connection of up to two SCSI servers at once to your FC tape and disk subsystems without making changes to servers.

Additionally, patented "Access Controls" software embedded on the SA20 further improves access to storage resources by providing essential security and host access into SAN environments.

Does Crossroads' ServerAttach SA20 work with new or existing Storage Area Networks (SANs)?

Whether you already have a SAN or you are considering SAN implementation, your business critical applications and servers will need access to the centralized external storage resources on the SAN. Crossroads ServerAttach SA20 enables the centralization of your storage resources by allowing these resource investments to be diversified across multiple servers.

What need does the Crossroads' ServerAttach SA20 fulfill?

Crossroads ServerAttach SA20 delivers a robust solution by providing protocol conversion between SCSI-based servers and the Fibre Channel (FC) architectures that are used in the majority of installed SANs. By leveraging FC, the SA20 removes the distance limitations associated with SCSI providing an enhanced level of connectivity to maximize investments in SCSI servers and their hosted business applications.

How does Crossroads ServerAttach SA20 compliment the existing security infrastructure?

From inside the enterprise security infrastructure, Crossroads ServerAttach SA20 fosters enhanced security by allowing direct control over each host's specific access to storage resources, down to the Logical Unit (LUN) level. As a result, entire tape libraries or even specific tape drives can be hidden from selected hosts while remaining visible to others.

Is Crossroads ServerAttach SA20 currently available?

Crossroads ServerAttach SA20 is available directly from Crossroads or through leading distributors including ACAL, Bell Microproducts, Info X, or Promark. To contact Crossroads please call 1.866.BUY.CRDS (866.289.2737). To find the closest Crossroads' distributor near you, please visit the "How to Buy" section of our web site at <http://www.crossroads.com/HowToBuy/HowToBuy.asp>

About Crossroads

With headquarters in Austin, Texas, Crossroads Systems is a leading provider of Business Information Assurance solutions. Crossroads solves today's growing data storage, business continuity, disaster recovery and information security markets needs. Our solutions are designed to help companies store, manage and ensure the security, resiliency and accessibility of their data. Crossroads products are sold as part of packaged offerings from companies such as EMC, HP, Quantum and SUN, and are distributed through partners such as ACAL, Bell Micro, Info-X, and Promark. Crossroads (CRDS.PK) is currently traded on the Over The Counter ("OTC") Bulletin Board. Crossroads is a member of the Storage Networking Industry Association (SNIA). For more information about Crossroads Systems, please visit www.crossroads.com or call 800-BUY-CRDS / 800.643.7148.