IN THE UNITED STATES BANKRUPTCY COURT FOR THE WESTERN DISTRICT OF TEXAS SAN ANTONIO DIVISION

In re: \$ Chapter 11 \$ CROSSROADS SYSTEMS, INC. \$ Case No. 17-51926 \$ Debtor. \$ \$

DEBTOR'S MOTION FOR AN ORDER (I) AUTHORIZING THE DEBTOR TO REJECT WARRANT/OPTION AGREEMENTS AND (II) ESTIMATING REJECTION CLAIMS

THIS PLEADING REQUESTS RELIEF THAT MAY BE ADVERSE TO YOUR INTERESTS.

IF NO TIMELY RESPONSE IS FILED WITHIN 21 DAYS FROM THE DATE OF SERVICE, THE RELIEF REQUESTED HEREIN MAY BE GRANTED WITHOUT A HEARING BEING HELD.

A TIMELY FILED RESPONSE IS NECESSARY FOR A HEARING TO BE HELD.

Crossroads Systems, Inc., a Delaware corporation, as debtor-in-possession in the above-captioned chapter 11 case (the "Debtor"), files this Debtor's Motion for an Order (i) Authorizing the Debtor to Reject Warrant/Option Agreements and (ii) Estimating Rejection Claims (the "Motion"), and in support thereof the Debtor relies upon and incorporates by reference the Declaration of Mitchell Truelock in Support of the Debtor's Warrant/Option Motion (the "Roth Declaration") concurrently filed herewith and respectfully represents as follows:

Jurisdiction and Venue

1. This Court has jurisdiction over this matter pursuant to 28 U.S.C. §§ 157 and 1334. This is a core proceeding pursuant to 28 U.S.C. § 157(b). Venue is proper pursuant to 28 U.S.C. §§ 1408 and 1409.

Background

A. General Background

- 2. On August 13, 2017 (the "Petition Date"), the Debtor commenced the above captioned case (the "Chapter 11 Case") by filing a voluntary petition for relief under chapter 11 of title 11 of the United States Code (the "Bankruptcy Code"). The Debtor continues to manage and operate its business as a debtor-in-possession pursuant to sections 1107 and 1108 of the Bankruptcy Code. No request for the appointment of a trustee or examiner has been made in the Chapter 11 Case, and no committees have been appointed or designated.
- 3. A detailed description of the Debtor and its business, and the facts and circumstances supporting the Motion and the Debtor's Chapter 11 Case is set forth in the Statement of Background Information and Declaration of Jennifer Crane, Chief Financial Officer of Crossroads Systems, Inc., in Support of Debtor's Chapter 11 Petition and First Day Motions, filed contemporaneously herewith and incorporated herein by reference.
- 4. Contemporaneously with the filing of the Chapter 11 Case, the Debtor filed its Prepackaged Chapter 11 Plan of Reorganization (the "Prepackaged Plan") and related Disclosure Statement. Solicitation on the Prepackaged Plan began prior to the filing of the Chapter 11 Case, and, prior to the Petition Date, the Debtor had received acceptances to the Prepackaged Plan from holders of more than two-thirds of equity interests in the only class impaired by the Prepackaged Plan. On the Petition Date, the Debtor also filed a motion seeking assumption of its obligations under the Restructuring Support Agreement (the "RSA") that forms the basis for the Prepackaged Plan, including the investment by 210/CRDS Investment LLC ("210") that provides funding for the Prepackaged Plan transactions and for operation of the Debtor after the effective date of the Plan.

B. Warrant/Option Agreements

- 5. The Debtor is party to certain agreements pursuant to which it has issued warrants (the "Warrants") and options (the "Options"; together with the Warrants, the "Warrants/Options") to third parties for the purchase of the Debtor's common stock (such agreements, the "Warrant/Option Agreements"). Specifically, the Debtor is party to the Warrant/Option Agreements listed in Schedule 1 to the Proposed Order (as defined below), which, in the aggregate, provide for 368,765 unexercised Warrants relating to the Debtor's common stock and 6,114 unexercised Options relating to the Debtor's common stock.
- 6. The Debtor is required to reject the Warrant/Option Agreements pursuant to the RSA, and the treatment for any claims arising from the rejection of such Warrant/Option Agreements (collectively, the "Rejection Claims") is provided for in the Prepackaged Plan. Specifically, the Rejection Claims are included within class 4 of the Prepackaged Plan and are unimpaired.
- 7. The RSA also requires the Debtor to obtain an order limiting total Rejection Claims to no more than \$10,000. Pursuant to a letter agreement between the Debtor and 210, dated as of August 3, 2017 (the "RSA Letter Agreement"), 210 agreed to increase the limit on Rejection Claims to \$40,000.
- 8. As explained in the Roth Declaration, as of the Petition Date, the Warrants were worth no more than \$21,324.88, and the Options were worth no more than \$2,340.21. As explained more fully in the Roth Declaration, these amounts were calculated by analyzing each Warrant and Option individually and applying the Black-Scholes pricing model to these instruments. Roth Decl. ¶ 8.

3

Relief Requested

9. The Debtor seeks the entry of an order, substantially in the form attached hereto as the "Proposed Order", under sections 105(a), 365, and 502(c) of the Bankruptcy Code and Rules 6004 and 6006 of the Federal Rules of Bankruptcy Procedure (i) authorizing the Debtor to reject the Warrant/Option Agreements and (ii) estimating the aggregate Rejection Claims for all purposes, including distribution, at no more than \$23,665.09.

Basis for Relief Requested

A. Rejection of the Warrant/Option Agreements Is an Exercise of the Debtor's Sound Business Judgment

- approval, may assume or reject an executory contract. 11 U.S.C. § 365(a); see also In re Univ. Med. Ctr., 973 F.2d 1065, 1075 (3d Cir. 1992) ("This provision allows a trustee to relieve the bankruptcy estate of burdensome agreements which have not been completely performed."). A decision to assume or reject an executory contact pursuant to section 365 must be based on the debtor's business judgment. See Richmond Leasing Co. v. Capital Bank, N.A., 762 F.2d 1303, 1309 (5th Cir. 1985); In re Taylor, 913 F.2d 102 (3d Cir. 1990); Sharon Steel Corp. v. Nat'l Fuel Gas Distribution Corp., 872 F.2d 36 (3d Cir. 1989); In re Gardinier, Inc., 831 F.2d 974, 975 n.2 (11th Cir. 1987). The business judgment test is not a strict standard and merely requires a showing that either assumption or rejection of the contract at issue will benefit the debtor's estate. See In re Bildisco, 682 F.2d 72, 79 (3d Cir. 1982), aff'd sub nom, NLRB v. Bildisco & Bildisco, 465 U.S. 513 (1984).
- 11. Upon a finding that a debtor has exercised its sound business judgment in determining that rejection will benefit the estate, a court should approve rejection. *See Comput. Sales Int'l, Inc. v. Fed. Mogul (In re Fed. Mogul Glob., Inc.)*, 293 B.R. 124, 126 (D. Del. 2003)

("a court should approve a debtor's decision to reject a contract unless that decision is the product of bad faith or a gross abuse of discretion"); *Commercial Fin. Ltd. v. Haw. Dimensions, Inc.* (*In re Haw. Dimensions, Inc.*), 47 B.R. 425, 427 (D. Haw. 1985) ("Under the business judgment test, a court should approve a debtor's proposed rejection if such rejection will benefit the estate."); *Summit Land Co. v. Allen (In re Summit Land Co.*), 13 B.R. 310, 315 (Bankr. D. Utah 1981) ("court approval under Section 365(a), if required, except in extraordinary situations, should be granted as a matter of course").

- 12. The Warrant/Option Agreements are executory contracts and subject to rejection under section 365(a) of the Bankruptcy Code. *See In re Riodizio, Inc.*, 204 B.R. 417 (Bankr. S.D.N.Y. 1997) ("Here, the Warrant is executory; each party must perform under the Warrant in order to obtain the benefits under the contingent bilateral contract of sale. To sell the shares and receive payment, the debtor must keep the offer open. To make payment and acquire the shares, [the counterparty] must first exercise the option granted under the Warrant."); *see also In re Jackson Brewing Co.*, 567 F.2d 618, 623 (5th Cir. 1978) (holding that land purchase option was an executory contract); *but see Addison v. Langston (In re Brints Cotton Mktg., Inc.)*, 737 F.2d 1338, 1340 n.5 (5th Cir. 1984) (noting that bankruptcy court had determined cotton option contract was not executory but that neither party had appealed that ruling).
- 13. Under the circumstances, the Warrant/Option Agreements are burdensome executory contracts. The Debtor's decision to reject the Warrant/Option Agreements is in the best interest of the Debtor and is a sound exercise of its business judgment. As stated above, rejection of the Warrant/Option Agreements is required under the RSA. Through the RSA, the Debtor will obtain much-needed equity capital and access to a future financing source that will allow the Debtor to continue executing on its current patent monetization strategy and to

continue to pursue other opportunities for the benefit of the Debtor, its creditors, and shareholders. The new capital and access to financing under the RSA will benefit the Debtor and its entire estate. The unimpairment of the claims arising from rejection of the Warrant/Option Agreements ensures that these claims will be paid in full.

- 14. Absent rejection of the Warrant/Option Agreements, 210 has the right to terminate the RSA and refuse to support the Debtor's proposed restructuring, which may irreparably harm the Debtor's estate.
- 15. Therefore, the Court should approve the Debtor's rejection of the Warrant/Option Agreements.

B. Estimation of the Rejection Claims

- (i) The Rejection Claims Are Unliquidated and Subject to Estimation
- 16. Section 502(c) of the Bankruptcy Code requires a court to estimate "any contingent or unliquidated claim, the fixing or liquidation of which, as the case may be, would unduly delay the administration of the case." 11 U.S.C. § 502(c); *see also in re A.H. Robbins Co.*, 788 F.2d 994, 1011-1012 (the "duty of estimation in a proper case under section 502(c) is not a permissive one; it is a mandatory obligation of the bankruptcy court"). "Estimation of unliquidated and contingent claims is essential prior to the hearing on confirmation of a plan, in order for the court to evaluate the feasibility of the plan without delaying the confirmation process." *In re Nat'l Gypsum Co.*, 139 B.R. 397, 405 n.19 (N.D. Tex. 1992) (citation omitted).
- 17. Courts generally recognize that a claim is unliquidated, and therefore subject to estimation, if the amount of the claim or the date that it is due is not readily "ascertainable by reference to (1) an agreement or (2) to [sic] a simple mathematical formula." *In re Horne*, 277 B.R. 320, 322 (Bankr. E.D. Tex. 2002).

- 18. With respect to the Warrants/Options, there is no "amount due" to any holder under the respective Warrant/Option Agreements. Instead, the Debtor has an obligation to deliver a certain number of shares of common stock to a holder when and if the holder exercises its Warrant/Option and pays the appropriate exercise price. The value of the unexercised Warrant/Option Agreements at any given time is calculated by using a complex, but well-established, financial model that takes into account a variety of factors and assumptions, including market price of the Debtor's common stock, exercise price of the Warrant/Option, price volatility, the time to maturity of the Warrant/Option, any dividend yield, and market interest rates. See Roth Decl. ¶ 8. Because the value of an unexercised option agreement like the Warrant/Option Agreements depends on various assumptions and complex calculations, courts have determined that any related claims are unliquidated. See Addison v. Langston (In re Brints Cotton Mktg., Inc.), 737 F.2d 1338, 1339 (5th Cir. 1984) (determining that claim related to uncalled option contract was unliquidated and subject to estimation).
- 19. While the RSA and Prepackaged Plan provide that the Rejection Claims will be paid in full, the RSA and RSA Letter Agreement also provide that 210 will have a right to terminate the RSA (and its obligations thereunder) if the aggregate Rejection Claims exceed \$40,000. As set forth in the Roth Declaration, the Debtor believes that aggregate Rejection Claims are less than this amount (a total of \$23,665.09).
- 20. Estimation of the Rejections Claims, as requested in the Motion, will expedite administration of the Debtor's estate and confirm that the condition precedent under the RSA can be satisfied. On the other hand, failure to estimate the Rejection Claims will delay administration of the Debtor's estate and potentially provide 210 with a right to terminate the RSA and refuse to support the Debtor's proposed restructuring. In the Debtor's view, this would

not only necessarily frustrate and prolong the Debtor's reorganization efforts but destroy enterprise value which is maximized as a result of the Prepackaged Plan. Therefore, the Court should estimate the Rejection Claims under section 502(c) of the Bankruptcy Code.

- (ii) The Court Should Estimate Rejection Claims at No More Than the Value of the Warrants/Options as of the Petition Date
- 21. Bankruptcy courts have broad discretion in determining the method to estimate a claim, and the court may use "whatever method is best suited to the circumstances." *In re Brints Cotton Mktg., Inc.*, 737 F.2d at 1341; *see also In re Adelphia Bus. Sol., Inc.*, 341 B.R. 415, 422-23 (Bankr. S.D.N.Y. 2003) (courts have discretion to use "whatever method is best suited to the contingencies of the case, so long as the procedure is consistent with the fundamental policy of chapter 11 that a reorganization must be accomplished quickly and efficiently") (citation omitted). A claim arising from a rejected option agreement is valued as of the date of the bankruptcy filing. *See* 11 U.S.C. § 365(g); *see also In re Brints Cotton Mktg., Inc.*, 737 F.2d at 1342 (valuing claim relating to uncalled option contract as of the petition date).
- 22. As explained in the Roth Declaration, each Warrant and Option was valued using the Black-Scholes pricing model, which takes into account the market price of the Debtor's common stock as of the Petition Date, exercise price of the Warrant/Option, price volatility, the time to maturity of the Warrant/Option, any dividend yield, and market interest rates. Roth Decl. ¶ 8. The value of each of the Warrants/Options is set forth on Exhibit 1 to the Roth Declaration. In the aggregate, the total value of the Warrants/Options as of the Petition Date is no more than \$23,665.09. Roth Decl. ¶ 9.
- 23. Therefore, the Debtor respectfully requests that the Court enter an order valuing each of the Rejection Claims as set forth on Exhibit 1 to the Roth Declaration and estimating the aggregate amount of Rejection Claims at no more than \$23,665.09.

8

Debtor's Reservation of Rights

24. Nothing contained herein is intended or should be construed as an admission as to the validity or priority of any claim against the Debtor or a waiver of the Debtor's rights to dispute any claim. The Debtor expressly reserves its rights to contest any claim and to withdraw the Motion at any time prior to approval by the Bankruptcy Court in the event that the parties are unable to reach an agreement on any objections to the Motion.

WHEREFORE, the Debtor respectfully requests that the Court (i) grant the Motion and (ii) grant such other and further relief as is just and proper.

RESPECTFULLY SUBMITTED this 13th day of August, 2017.

ERIC TERRY LAW, PLLC

By: <u>/s/ Eric Terry</u>
Eric Terry
Texas Bar No. 00794729
3511 Broadway Street

San Antonio, Texas 78209 Telephone: (210) 468-8274 Facsimile: (210) 319-5447

eric@ericterrylaw.com

PROPOSED ATTORNEY FOR THE DEBTOR-IN-POSSESSION

CERTIFICATE OF SERVICE

I hereby certify that true and correct copies of this document will be served via on August 14, 2017, via U.S. First Class Mail, postage paid, (or via the Court's ECF System, where applicable) to the parties on the attached service list which includes all third parties to the Warrant and Option agreements and on August 13th, 2017 via email to the known email addresses of holders of Preferred Interest.

_/s/ Eric Terry____

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Case 17-51926-rbk c/o Crossroads Systems, Inc. Western District of Texas 11801 Domain Blvd., Third Fl.

San Antonio Sun Aug 13 20:27:10 CDT 2017

210/CRDS Investment, LLC 8214 Westchester Dr., Ste. 950

Dallas, TX 75225-6100

ACT Capital Partners, LP 100 W. Lancaster Ave., #110 Wayne, PA 19087-4038

Addonics Technologies, Inc. 1918 Junction Ave. San Jose, CA 95131-2102

American Megatrends, Inc. Attn: S. Shankar, CEO 5555 Oakbrook Pkwy., Bldg. 200 Norcross, GA 30093-2286

Amir L. Ecker c/o ACT Capital 100 W. Lancaster Ave., #110 Wayne, PA 19087-4038

Anyck Turgeon 10005 Macy Dr. Austin, TX 78726

Baydel North America, Inc. 2370 Bering Dr. San Jose, CA 95131-1121

Bruce Evans & Katherine Evans TBE 4351 Gulf Shore Blvd. North Naples, FL 34103-2697

Celeros Corp. Attn: Office of the CEO 1170 Hamilton Ct. Menlo Park, CA 94025-1425 3 Par, Inc./Hewlett Packard Company/ Hewlett Packard Development Company, L.P

3000 Hanover St.

WeWork

Palo Alto, CA 94304-1112

Austin, TX 78758-3429

Accuys (USA), Inc. 46710 Fremont Blvd. Fremont, CA 94538-6538

Advanced Computer & Network Corporation 5001 Baum Blvd., Ste. 680

Pittsburgh, PA 15213-1855

American Stock Transfer PO Box 12893 Philadelphia, PA 19176-0893

Andree Christian 200 Summit Lake Dr. Valhalla, NY 10595-1338

Arena-Maxtronic, Inc. (USA) Attn: Office of the CEO 1321 W. Foothill Blvd. Azusa, CA 91702-2853

Brad Johns 6090 Northbelt Pkwy., Ste. A Norcross, GA 30071-4613

CF DB E7 LLC 1345 Avenue of the Americas, 46th Floor New York, NY 10105-4302

Charles H. Miller PO Box 120 Glenelg, MD 21737-0120 ACT Capital Management, LLLP Attn: Amir L. Ecker 100 W. Lancaster Avenue Suite 110

SAN ANTONIO, TX 78205-2055

Adaptec, Inc. General Counsel Legal Dept M/S 120 691 S. Milpitas Blvd. Milpitas, CA 95035-5476

Wayne, PA 19087-4038

Advanced Digital Information Corporation 11431 Willow Rd. NE Redmond, WA 98052-3069

Amir L. Ecker 800 Newtown Road Villanova, PA 19085-1146

Anson Investment Master Fund LP 111 Peter St., Ste. 904 Toronto, Ontario M5V 2H1 CANADA

Avnet, Inc. Attn: General Counsel 2211 S. 47th St. Phoenix, AZ 85034-6403

Brocade Communications Systems, Inc. Attn: General Counsel 1745 Technology Dr. San Jose, CA 95110-3728

Carolyn Wittenbraker 3315 Southwestern Dallas, TX 75225-7654

Chelsio Communications, Inc. Attn: Office of the CEO 370 San Aleso Ave., Ste. 100 Sunnyvale, CA 94085-1410

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Attn: KJ Lee 20 Odyssey

Irvine, CA 92618-3144

Attn: Office of the CEO 7625 Smetana Lane Eden Prairie, MN 55344-3712 747 3rd Ave, 4th Floor New York, NY 10017-2874

Daniel Dranginis 9526 Hemswell Pl. Potomac, MD 20854-4274 Daniel Greenberg 71 Grove St., #2 Stamford, CT 06901-2100 DataDirect Networks, Inc. 9351 Deering Ave. Chatsworth, CA 91311-5858

Datacore Software Corporation Attn: General Counsel 6300 NW 5th Way Fort Lauderdale, FL 33309-6285 Dave Houghton 37940 Greenwood Farm Lane Purcellville, VA 20132-2959 David Cerf 5100 El Dorado Pkwy.,#594 McKinney, TX 75070-6510

David Trumbo 3780 E. 15th St., Ste. 202 Loveland, CO 80538-8767 Delaware Charter G & T Cust FBO Amir L. Ecker IRA 800 Newtown Rd. Villanova, PA 19085-1146 Delaware Charter G & T Cust FBO Maria T. Ecker IRA 800 Newtown Rd. Villanova, PA 19085-1146

Dennis L. Adams 120 Kynlyn Rd. Radnor, PA 19087-2836 Digi-Data Corporation Attn: General COunsel 8920-D Route 108 Columbia, MD 21045-2397 Diker Micro Cap Fund LP c/o Diker Management LLC 750 Fifth Ave., 15th Floor New York, NY 10019-2503

Diker Value-Tech Fund LP c/o Diker Management LLC 750 Fifth Ave., 15th Floor New York, NY 10019-2503 Diker Value-Tech QP Fund LP c/o Diker Management LLC 750 Fifth Ave., 15th Floor New York, NY 10019-2503 Dot Hill Systems Corporation 2200 Faraday Ave., Ste. 100 Carlsbad, CA 92008-7233

Dynamic Network Factory, Inc. 21353 Cabot Blvd. Hayward, CA 94545-1650 EDJ Limited c/o Porter Partners Attn: Jeff Porter 300 Drakes Landing Rd., Ste. 175

Greenbrae, CA 94904-3100

171 South St. Hopkinton, MA 01748-2222

EMC Corporation

EMD Holdings LLC 4418 Sunbelt Dr. Addison, TX 75001-5129

Edward Walsh 4 Longview Heights Rd. Newtown, CT 06470-1908 Elliott Brackett 4808 Alta Vista Lane Dallas, TX 75229-2924

Emerging Growth Funds-VFT Special Ventures 1150 First Ave. King of Prussia, PA 19406-1334 EqualLogic, Inc. 9 Townsend West Nashua, NH 03063-1233 Equity Trust Co. TTEE of the Amir L. Ecker IRA 800 Newtown Rd. Villanova, PA 19085-1146

Equity Trust Co. TTEE of the Amir L. Ecker IRA c/o Amir L. Ecker, ACT Capital 100 W. Lancaster Ave., #110 Wayne, PA 19087-4038 Equity Trust Co. TTEE of the Maria T. Ecker IRA 800 Newtown Rd. Villanova, PA 19085-1146 Equity Trust Co. TTEE of the Maria T. Ecker IRA c/o Maria T. Ecker, ACT Capital 100 W. Lancaster Ave., #110 Wayne, PA 19087-4038 FBO Elliott Brackett SEP 1RANK Doc#5 Filed 08/13/17 Entered 08/13/17 20:33:17 Main Document Pg 13 of nc.

c/o Southwest Securities Inc Attn: Michael Stubell 8333 Douglas Ave., #400 Dallas, TX 75225-5812 Attn: Peter Faulhaber 100 200 Summit Lake Dr. Valhalla, NY 10595-1338

200 Summit Lake Dr. Valhalla, NY 10595-1338

Falconstar Software, Inc. 2 Huntington Quadrangle Melville, NY 11747-4503 Fortress Credit Co LLC Attn: Constantine M. Dakolias 1345 Avenue of the Americas New York, NY 10105-2200 Fortress Investment Group Attn: James K. Noble, III 1345 Avenue of the Americas, 46th Floor New York, NY 10105-4302

Frank Huiskes 200 Summit Lakew Dr. Valhalla, NY 10595-1338 Fujitsu Limited 1-1 Kamikodanaka, 4-chome Nakahara-ku, Kawasaki 211-8588 JAPAN

Gary Knutsen 260 18th Ave. South Naples, FL 34102-7531

Greg Berlacher

Gary Wright Asst. United States Attorney 601 NW Loop 410 Ste. 600 San Antonio, TX 78216-5512 George Anderson 2101 Railroad St. Georgetown, TX 78626-5471

1150 First Ave. King of Prussia, PA 19406-1334

Hewlett-Packard Company 3000 Hanover St. Palo Alto, CA 94304-1185 Hilltop Securities Inc. FBO Elliott Brackett SEP IRA Attn: Marti Flores 8201 Preston Rd., Ste. 600 Dallas, TX 75225-6211 Hilton Capital Management, LLC 1010 Franklin Ave. Garden City, NY 11530-2939

Hitachi Ltd.
New Marunouchi Building 5-1
Marunoucki 1-chome, Chiyoda-ku
Tokyo 100-8220
JAPAN

Hoak Public Equities, L.P. Reagan Place at Old Parkland 3963 Maple Ave., Ste. 450 Dallas, TX 75219-3236 Huawei Enterprise USA Inc. 20400 Stevens Creek Blvd., Ste. 200 Cupertino, CA 95014-2298

Huawei Technologies, USA, Inc. 5700 Tennyson Pkwy., Ste. 500 Plano, TX 75024-7157

Infortrend Corporation 22000 Zanker Rd., Ste. 130 San Jose, CA 95131 Inline Corporation 45925 Maries Road Dulles, VA 20166-8524

Internal Revenue Service Centralized Insolvency Operations P.O. Box 7346 Philadelphia, PA 19101-7346 International Business Machines Corp. North Castle Drive, MC-NC119 Armonk, NY 10504-1785

Intransa, Inc. 10710 N. Tantau Ave. Cupertino, CA 95014-0717

Iron Mountain Intellectual Property Management, Inc. Attn: Client Services 2100 Norcross Pkwy., Ste. 150 Norcross, GA 30071-4903 Iroquois Master Fund, Ltd. 205 E. 42nd St., 1st Floor New York, NY 10017-5702 James Allsopp 290 King of Prussia Rd. Bldg 2, Ste. 200 Radnor, PA 19087-5107

Jay Seid 1150 First Ave, King of Prussia, PA 19406-1334 Jennifer Crane 3944 Sapphire Loop Round Rock, TX 78681-2429

Jennifer Crane WeWork c/o Crossroads Systems, Inc. 11801 Domain Blvd., Third Floor Austin, TX 78758-3429 John Dahms 17-51926-rbk Doc#5 Filed 08/13/17 Entered 08/13/17 20:33:17 Main Document Pg 14 of

15106 W. Hwy. 71 Austin, TX 78738-2800 8314 Comanche Ct. 16 Bethesda, MD 20817-4561

P.O. Box 4593 Henley-on-Thames Berkshire RG9 4UT United Kingdom

Joseph D. Bound 209 St. James Dr. Langhorne, PA 19047-1635 KIP CR P1 LP Attn: Constantine M. Dakolias 1345 Avenue of the Americas New York, NY 10105-0302 Kelley Drye & Warren LLP Attn: Michael Adelstein 101 Park Ave., 27th Fl. New York, NY 10178-3099

Kingsbrook Opportunities Master Fund 689 Fifth Ave., 12th Floor New York, NY 10022-3149 LSI Corporation 1621 Barber Lane Milpitas, CA 95035-7455 Laurence D. Keller 54 W. Ferry St. New Hope, PA 18938-1338

Liolis Group 20371 Irvine Ave. Newport Beach, CA 92660-0251 Lone Star Value Investors, LP 53 Forest Ave., First Floor Old Greenwich, CT 06870-1526

Lone Star Value Management, LLC 53 Forest Ave., First Floor Old Greenwich, CT 06870-1526

MSD Capital, L.P. 645 Fifth Ave., 21st Floor New York, NY 10022-5922 Maria T. Ecker 800 Newtown Road Villanova, PA 19085-1146 Maria T. Ecker c/o ACT Capital 100 W. Lancaster Ave., #110 Wayne, PA 19087-4038

Mark Hood WeWork c/o Crossroads Systems, Inc. 11801 Domain Blvd., Third Floor Austin, TX 78758-3429 Mark Stubits 1090 S. New St. West Chester, PA 19382-7165 Melanie Gadberry Crum 2303 Parksville Way Cedar Park, TX 78613-6305

Microsoft - Azure Backup PO Box 842467 1950 N Stemmons, Ste 5010 Dallas, TX 75207-3199 Microsoft Corporation One Microsoft Way Redmond, WA 98052-8300 Mike Jones 908 Whann Ave. McLean, VA 22101-1538

Mike Missal 5212 Lawn Way Chevy Chase, MD 20815-6670 NEC Corporation 7-1, Shiba 5-chome Minato-ku, Tokyo 108-8001 JAPAN Nancy Everett & Michael Nannes 8311 Comanche Ct. Bethesda, MD 20817-4561

Nexsan Corporation 21700 Oxnard St., Ste 1850 Woodland Hills, CA 91367-7529 Nicoya Fund LLC 2148 Harkins Ave. Menlo Park, CA 94025-6225 Northland Capital Markets 45 S. 7th St., Ste. 2000 Minneapolis, MN 55402-1625

OTA, LLC Attn: Vinny DiGeso One Manhattanville Rd. Purchase, NY 10577-2100 Olshan Frome Woloski LLP Attn: Adam W. Finerman, Esq. 1325 Avenue of the Americas New York, NY 10019-6026

Overland Storage, Inc. 4820 Overland Ave. San Diego, CA 92123-1235 PLIC 17-51926-rbk Doc#5 Filed 08/13/17 Entered 08/13/17 20:33:17 Main Document Pg 15 of Park West International Limited 16 PO Box 10372 900 Larkspur Landing Circle, Ste. 165 900 Larkspur Landing Circle, Ste. 165

Des Moines, IA 50306-0372 Larkspur, CA 94939-1760 Larkspur, CA 94939-1760

Pergament Advisors, LLP Peter Faulhaber Peter Faulhaber
Attn: Steve Brown 133 River St. 200 Summit Lake Dr.
237 Park Ave., 9th Floor Sleeping Hollow, NY 10591-2472 Valhalla, NY 10595-1338

Peter Stanley Philadelphia Brokerage Phyllis D. Kalista

James Allsopp

New York, NY 10017-3170

610 W. Gatehouse Ln.

Philadelphia, PA 19118-4303 290 King of Prussia Rd. Wayne, PA 19087-4717 Bldg 2, Ste. 200

Radnor, PA 19087-5107

Porter Partners, LP Promise Technology, Inc. Proware Technology Corp

300 Drakes Landing Road, Ate. 175 580 Cottonwood Dr. 6F1, No. 4, Alley 1, Lane 235 Greenbrae, CA 94904-3100 Milpitas, CA 95035-7403 Pao Chao Road

12 Kinterra Road

Hsin Tien City, Taipei Hsein, TAIWAN R.O.C. 9

QLogic Corporation RAID Inc. Rafferty Holdings
26650 Aliso Veijo Pkwy. 5 Branch St. 1010 Franklin Ave.

Aliso Viejo, CA 92656-2674 Methuen, MA 01844-1947 Garden City, NY 11530-2939

Rasilient Systems, Inc. Rave Computer Associatio, Inc. Robert Brown
270 Santa Ana At. 36960 Metro Court 10402 Pinehurst Dr.

Sunnyvale, CA 94085-4512 Sterling Heights, MI 48312-1014 Austin, TX 78747-1228

Robert Sims (c)SECURITIES AND EXCHANGE COMMISSION Southwell Capital, LP 8609 Sea Ash Circle FORT WORTH REGIONAL OFFICE 1901 N. Akard St.

Round Rock, TX 78681-3433 801 CHERRY ST UNIT 18 Dallas, TX 75201-2305 FORT WORTH TX 76102-6882

Stanley C. Finney, Jr. Revocable Living Stephen Saxon Stonefly Networks, Inc.
Trust, Mary Clare Finney, TTEE 5808 Wiltshire Dr. 6260 Sequence Dr., Ste. A

8201 Preston Rd., Ste, 440 Bethesda, MD 20816-1226 San Diego, CA 92121-4358 Dallas, TX 75225-6209

StorMagic Inc. StorMagic Ltd. Storage Engine, Inc.

10125 Crosstown Circle, Ste. 220 16 Portland Square One Shelia Dr.
Eden Prairie, MN 55344-3317 Bristol BS2 8SH Tinton Falls, NJ 07724-2658

len Prairie, MN 55344-3317 Bristol BS2 8SH Tinton Falls, NJ 07724-2658
UNITED KINGDOM

StrongBox Data Solutions, Inc. Symantec Corporation Tandberg Data Corporation
505 Maisonneuve West 20330 Stevens Creek Blvd. 10225 Westmoor Dr., Ste. 125

Montreal, Quebec H3A 3C2

Cupertino, CA 95014-2268

Westminster, CO 80021-2773

CANADA

(p) TEXAS COMPTROLLER OF PUBLIC ACCOUNTS Filed 08/13/17 Entered 08/13/17 20:33:17 Main Document Pg. 16 of Texas Memory Systems, Jun.

REVENUE ACCOUNTING DIV - BANKRUPTCY SECTION PO BOX 13528

AUSTIN TX 78711-3528

10777 Westheimer Rd., Ste. 600 Houston, TX 77042-3478

TWC Building - Regulatory Integrity Divi 101 E 15th Street Austin, TX 78778-0001

The Delaware Dept of State Division of Corporations

PO Box 898

Dover, DE 19903-0898

The Ecker Family Partnership 800 Newtown Road

Villanova, PA 19085-1146

The Ecker Family Partnership

c/o ACT Capital

100 W. Lancaster Ave., #110 Wayne, PA 19087-4038

The NASDAQ Stock Market One Liberty Plaza 165 Broadway

New York, NY 10006-1404

Travis County Tax Assessor-Collector

PO Box 1748

Austin, TX 78767-1748

United States Trustee - SA12 US Trustee's Office 615 E Houston, Suite 533

PO Box 1539

San Antonio, TX 78295-1539

Virgil Balint

8110 Touch Stone Terrace Mc Lean, VA 22102-2747 WeWork

11801 Domain Blvd Tenant LLC 11801 Domain Blvd., 3rd Floor

Austin, TX 78758-3430

Winchester Systems, Inc. 101 Billerica Ave., Bldg 5 North Billerica, MA 01862-1256

Wolverine Flagship Fund Trading Limited

Attn: Andrew Sujdak 175 W. Jackson St. Chicago, IL 60604-3034 Wolverine Flagship Fund Trading Limited c/o Wolverine Asset Management, LLC Attn: John Ziegelman

175 W. Jackson Blvd., Ste. 340

Chicago, IL 60604-3042

XIOtech Corp. 6455 Flying Cloud Dr. Eden Prairie, MN 55344-4532

Xyratex Technology Limited

Langstone Road

Havant, Hampshire PO9 1SA

UNITED KINGDOM

iStor Networks, Inc.

7585 Irvine Center Dr., Ste. 250

Irvine, CA 92618-2976

Eric Terry

Eric Terry Law, PLLC 3511 Broadway

San Antonio, TX 78209-6513

The preferred mailing address (p) above has been substituted for the following entity/entities as so specified by said entity/entities in a Notice of Address filed pursuant to 11 U.S.C. 342(f) and Fed.R.Bank.P. 2002 (g)(4).

Texas Comptroller of Public Accounts PO Box 13528 Austin, TX 78711-3528

Addresses marked (c) above for the following entity/entities were corrected as required by the USPS Locatable Address Conversion System (LACS).

Securities and Exchange Commission Fort Worth Regional Office 801 Cherry St. Suite 1900, Unit 18 Fort Worth, TX 76102